

Ursula Mentjes Selling with Intention... Closing with Authenticity

SHATTER SELF-LIMITING BELIEFS & CATAPULT YOUR ANNUAL REVENUE



#1 INTERNATIONAL **BESTSELLER** amazon



Ursula Mentjes is a leading expert on success and business growth and a USA Today bestselling author of UpLevel NOW and five other non-fiction books. She is a business strategist and coach who works with entrepreneurs to double their monthly revenue in as little as 30 days while working less! She is also a keynote speaker and certified as an NLP (Neuro Linguistic Programming) Coach through the NLP Institute of California and helps her clients release the limiting beliefs and blocks that hold them back from their greatest success. Her podcast, Quantum Revenue Expansion, is in the top 2.5% of podcasts worldwide and can be found wherever you listen.

Ursula has been named the SBA's Women in Business Champion and received the Lifetime Achievement Award from the President of the United States of America for volunteerism. Ursula spends her free time traveling with her husband Tim, son Lucca and she can often be found cheering enthusiastically from the bleachers while watching Lucca play baseball.

ENDORSEMENTS & OVATIONS



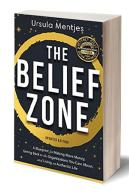
Label "Ursula has helped hundreds of sales professionals double their sales quickly by teaching them the sales skills and mindset they need to make selling easier. Ursula's a captivating speaker BRIAN TRACY INTERNATIONAL who always leaves her audiences begging for more."

"Ursula's sales training & coaching has helped fine tune a focus and sales drive in me that has put me in the top 10 of Sales Rookies in my Fortune 500 company." Tamara S. Schaefer

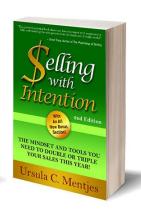


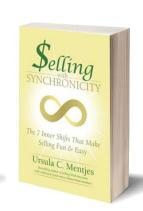
PAYCHEX











Since 75% of all sales are closed on the 5th call...

HOW are you going to stay connected to your prospects?

HOW do you sell without sounding like a pushy salesperson?

HOW do you follow up for the fifth time?



...By listening and learning from success + sales expert Ursula Mentjes

QUALIFIED LEADS+ QUALITY CALLS = A QUANTUM LEAP IN SALES

Plucked from retail to start selling technical training, Ursula quickly realized that hitting her quota of calls was irrelevant; it was the quality of the call that was paramount. Using her method of believing, planning, calling, and following up, her sales hit the stratosphere! In fact, Ursula and her team grew a Santa Ana branch from losing \$60,000.00 per month to an astounding feat of over \$3 million per month.

REAL SALES EXPERIENCE + PLUS CALLING IN REAL TIME!

Ursula became a student of sales understanding what works... and what doesn't culminating in her launching her first training + coaching company to train others to maximize sales. Her work with over 6800 entrepreneurs plus 221 companies allowed her to write 5 books and speak on hundreds of stages.

Today, she speaks and trains others how to harness the power of selling. Rather than simply telling CEOs and sales representatives how to sell, she works with them on the phone in real time to make appointments and close sales!

"Ursula Mentjes has a fun, engaging style that really resonated with our sales team!"



Top Keynotes & Workshops

- UpLevel Now: How to Make the Domino Effect Work for You!
- The Belief Zone: A Blueprint for Making More Money, Giving Back to the Organizations You Care About, and Living an Authentic Life
- One Great Goal: Discover the Power of One.
- Don't Stop Believing: How to Tune in to Your Money Mindset to Orchestrate **Better Sales**
- **Double Your Sales NOW By Working Less!**













