



Ursula Mentjes

Selling with Intention... Closing with Authenticity

SHATTER SELF-LIMITING BELIEFS & CATAPULT YOUR ANNUAL REVENUE



#1 INTERNATIONAL
BESTSELLER
amazon




Ursula Mentjes is a USA Today bestselling author and self-taught executive who knows what it takes to wake up every morning with an intentional plan to succeed. Eschewing the typical sales and business growth rhetoric, she shows audiences how to close the sale without losing their soul.

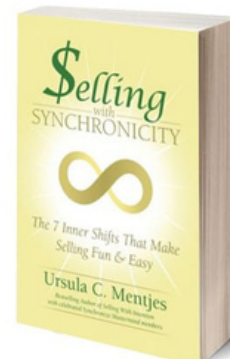
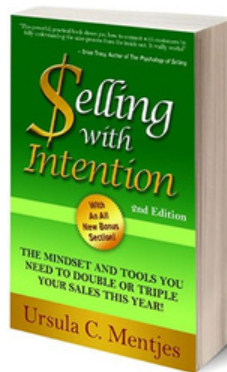
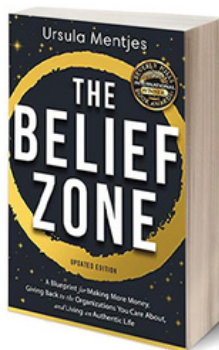
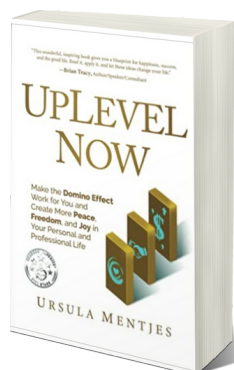
With her Midwestern charm, Ursula patiently peels back the layers of limiting beliefs that foster a nest of mediocrity. She then arms sales representatives with the timely tools that forever transform the way they sell and scale their business.

Named the **SBA's Women in Business Champion**, & received the Lifetime Achievement Award from the President of the United States of America for volunteerism.

ENDORSEMENTS & OVATIONS

“Ursula has helped hundreds of sales professionals *double their sales quickly* by teaching them the sales skills and mindset they need to make selling easier. *Ursula's a captivating speaker who always leaves her audiences begging for more.*” **BRIAN TRACY**  **INTERNATIONAL**

“Ursula's sales training & coaching has helped *fine tune a focus and sales drive in me that has put me in the top 10 of Sales Rookies in my Fortune 500 company.*” Tamara S. Schaefer **PAYCHEX**”



CONTACT ME!

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Since 75% of all sales are closed
on the 5th call...

HOW are you going to stay connected to your
prospects?

HOW do you sell without sounding like a pushy
salesperson?

HOW do you follow up for the fifth time?



"URSULA IS
BRILLIANT!"
 UnionBank

...By listening and learning from success + sales expert Ursula Mentjes

QUALIFIED LEADS+ QUALITY CALLS = A QUANTUM LEAP IN SALES

Plucked from retail to start selling technical training, Ursula quickly realized that hitting her quota of calls was irrelevant; it was the quality of the call that was paramount. Using her method of believing, planning, calling, and following up, her sales hit the stratosphere! In fact, Ursula and her team grew a Santa Ana branch from losing \$60,000.00 per month to an astounding feat of over \$3 million per month.

REAL SALES EXPERIENCE + PLUS CALLING IN REAL TIME!

Ursula became a student of sales understanding what works... and what doesn't culminating in her launching her first training + coaching company to train others to maximize sales. Her work with over 6800 entrepreneurs plus 221 companies allowed her to write 5 books and speak on hundreds of stages.

Today, she speaks and trains others how to harness the power of selling. Rather than simply telling CEOs and sales representatives how to sell, she works with them on the phone in real time to make appointments and close sales!

"Ursula Mentjes has a fun, engaging style that really resonated with our sales team!"

 FAIRVIEW

Top Keynotes & Workshops

- 1 UpLevel Now: How to Make the Domino Effect Work for You!
- 2 The Belief Zone: A Blueprint for Making More Money, Giving Back to the Organizations You Care About, and Living an Authentic Life
- 3 One Great Goal: Discover the Power of One.
- 4 Don't Stop Believing: How to Tune in to Your Money Mindset to Orchestrate Better Sales
- 5 Double Your Sales NOW By Working Less!